

New York State Federation of Lake Associations, Inc.

Meeting of the Board of Directors
March 22, 2014

White Eagle Conference Center
Hamilton, NY



Present

George Kelley, President
Walter Dutcher, Treasurer
Janet Andersen, Secretary
Matthew Albright
Donald Cook
Rena Doing

Tarki Heath
Rich Henderson
John Jablonski
Dean Long
Laurel Mann
Theresa Mayhew

Bob Rosati
Rebecca Schneider
John Slater
Robert Thill

Absent

Jack Baldwin
Jim Cunningham
Bill Harman, Vice President

Nick Klupacs
Kathleen McLaughlin
Jan Shields

David Wright

Also in Attendance

Nancy Mueller, Manager

Scott Kishbaugh, DEC

Nancy Craft

- 1. Call to Order.** President George Kelley called the meeting to order at 10:10 am.
- 2. Minutes of the October 26, 2013 Meeting.** Rena Doing moved, and Dean Long seconded that the October 2013 minutes be approved as amended, and the motion carried. Jan Andersen agreed to put minutes on the web before they are approved at the subsequent meeting, clearly marked as draft.
- 3. Treasurer's Report.** Walter Dutcher reviewed the financial data. (See Attachment A.) Our investment of \$104,925.68 reflects our increased investment and profits in the Vanguard account. Total assets are down from prior year because we have not yet received the DEC reimbursement for CSLAP. We also discussed a budget. Generally the largest contributors to our profit are the conference at about \$10,000 each year, and CSLAP. Because of sequestration, CSLAP will not be as large a contributor in the future, and the conference and membership dues may not be enough to cover non-CSLAP expenses. We have a cash cushion which allows us to outspend our revenues in the short term. Don Cook moved and Terri Mayhew seconded that the Treasurer's report be accepted, and the motion carried.
- 4. Finance Committee:** Robert Thill provided a report of returns from the Wellington account. Dean Long moved, and John Jablonski seconded, that the finance committee be authorized to move funds from the money market accounts and from the checking account into investments. After discussion, the motion carried.

5. **Office Report.** Nancy Mueller reported that the office is open and functional. She expressed a concern that she has to work more hours than she was paid in order to accomplish her tasks. We discussed a Waterworks committee. Dean Long moved and Rich Henderson seconded that a committee be formed of Dean, Nancy, and John Jablonski to discuss the job tasks that might be able to be given to board members or someone else, the number of hours these tasks would take, and the job description for that work, and to move Nancy's FOLA hours from 10 to 20 hours per week until some resolution was achieved, and the motion passed.
6. **NALMS Conference.** Nancy Mueller said that the committee had its inaugural conference call. The theme is "North American Lakes: Embracing their History, Ensuring their Future." The location and dates have not yet been set, but mid to late November is likely. Saratoga Springs is preferred but Lake Placid is possible. We discussed promoting NALMS at our conference this year and possibly having a board meeting at the venue before the conference. Walter Dutcher moved and Rich Henderson seconded that we approve funding for Nancy's attendance at the 2014 Tampa conference November 12 – 14 at a cost not to exceed \$2000, and the motion carried.
7. **FOLA Awards.** We agreed to give the Lake Tear of the Clouds award to Jay Bloomfield at DEC and the corporate award to MaryGail Perkins from UFI.

The board recessed for lunch at 12:00 and reconvened at 12:50 pm.

8. **CSLAP.** Scott reported that since our last meeting, all 2013 reports and scorecards had been completed, data is being used for numeric nutrient criteria, and video will be shot for specific portions of the protocol. He demonstrated part of the CSLAP quiz, which has been updated to populate a database with participant information and to capture areas that need clearer education. The quiz will only be on the DEC website, but FOLA's website will direct people to the DEC website. We discussed how to get people to take the quiz. **HABS** remains an area of NYS leadership. Nancy Mueller described her discussions with Steve Orr on his article. Scott said the next issue of Conservationist has an article featuring HABS and CSLAP. Scott is on a NEIWCC workgroup to develop a region-wide HAB protocol. Nancy is on a WMAC group to focus on improved outreach. Still working on how to fit HABS into a regulatory framework and how to deal with non-CSLAP lakes. Scott also said that the HAB funding from the supplemental 106 funds will not be available after 2015, and this was one of the topics that were discussed with the staff from Congressman Maffei's office. Tarki Heath reported on that meeting. A current bill has HAB funds for coasts and Great Lakes, but not all freshwater resources. Scott also reported that the DEC CSLAP web page will be changed, it will include the quiz, and only the most recent CSLAP report will be posted. He reported that the 3+2 CSLAP contract was being evaluated to see what the FOLA requirements were if the DEC funding continued to erode. We had additional discussions about needs for efficiencies and assistance for Nancy or lab, and the potential for on-line data entry. Scott also said that the CSLAP data is used not just by the participating lakes, but also for consolidated assessment and listing methodology (CALM), which feeds priority waterbody and 303 (d) lists. He also reported that for 2014 we have 122 sites, 117 lakes, and no waiting list.

- 9. Long Range Planning Committee.** Rich Henderson discussed his planned process for the planning committee and the work that had been done to start a statement of core values.
- 10. Membership Dues.** Rich Henderson discussed a proposed membership dues update. We agreed to keep an annual calendar year rate and that federations should be charged at the same rates as their lakes. After discussion, Jan Andersen moved, and Rich Henderson seconded, that our dues structure would be as shown below, and the motion carried. We also discussed potential categories for additional donations.

Membership Category	Current (\$)	Starting in 2015 (\$)
Corporate	200	250
Large Associations (>150 members)	150	175
Medium Associations (75 – 150 members)	75	100
Small Associations (<75 members)	35	50
Independent Individual	20	25
Individual associated with a NYSFOLA lake	10	15

- 11. Federation of Lakes.** George Kelley reported that Jan Shields had resigned as the representative of the Federation of Lakes. Bob Rosati agreed to become the new representative, and Don Cook said that he would assist with legislative contacts.
- 12. Conference Planning.** Nancy Mueller said that CSLAP training was in demand and that she would need three boats for training, and John Slater said they would be available. We also discussed having all awards except for Lake Tear of the Clouds at lunch. Terri Mayhew said that the newsletter award needs to be at a night, but reminded people to bring multiple copies. Terri also reminded people to nominate candidates for the media award. We discussed agenda topics for Sunday, and a Cazenovia Lake Tour was suggested. We also agreed that our second meeting would be a short meeting to elect officers at 4:30 pm on Saturday rather than after the banquet.
- 13. Board Nominations.** John Slater was contacting board members up for renewal. George Kelley suggested that we identify potential new leadership candidates.
- 14. Next meetings:** The next meeting will be on **Friday, May 2**, at 3:30 pm, at the Appley Center, and on **Saturday, May 3** at 4:30 pm. In October, the board also agreed to hold a meeting at 9:30 am on **July 26**, where a teleconference option is planned.
- 15. Adjournment.** Rich Henderson moved for adjournment at 3:10 pm, and the motion carried.

Respectfully submitted,

Janet Andersen

Janet Andersen, Secretary, NYS FOLA

Attachment A

7:55 AM
03/22/14
Cash Basis

NYSFOLA
Balance Sheet
As of March 21, 2014

	<u>Mar 21, 14</u>	<u>Mar 21, 13</u>
ASSETS		
Current Assets		
Checking/Savings		
1000 · Cash	87,503.00	162,237.03
1100 · Investment Account	104,925.68	52,840.71
Total Checking/Savings	<u>192,428.68</u>	<u>215,077.74</u>
Other Current Assets		
2000 · Assets	14,864.90	16,442.73
Total Other Current Assets	<u>14,864.90</u>	<u>16,442.73</u>
Total Current Assets	<u>207,293.58</u>	<u>231,520.47</u>
TOTAL ASSETS	<u>207,293.58</u>	<u>231,520.47</u>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
23000 · Liabilities	1.20	6.40
Total Other Current Liabilities	<u>1.20</u>	<u>6.40</u>
Total Current Liabilities	<u>1.20</u>	<u>6.40</u>
Total Liabilities	1.20	6.40
Equity		
30000 · Opening Balance Equity	145,988.08	145,988.08
32000 · Unrestricted Net Assets	36,836.76	42,464.44
Net Income	24,467.54	43,061.55
Total Equity	<u>207,292.38</u>	<u>231,514.07</u>
TOTAL LIABILITIES & EQUITY	<u>207,293.58</u>	<u>231,520.47</u>

**NYSFOLA
Profit & Loss
All Transactions**

	<u>Dec 31, 09</u>	<u>Dec 31, 10</u>	<u>Dec 31, 11</u>	<u>Dec 31, 12</u>	<u>Dec 31, 13</u>	<u>Mar 21, 14</u>	<u>TOTAL</u>
Income							
Speaker's Fund	0.00	250.00	0.00	0.00	0.00	0.00	250.00
1400 - Conference	0.00	35,155.50	28,315.50	30,265.00	35,889.00	3,578.00	133,203.00
1800 - Membership Dues	0.00	17,980.00	16,575.00	18,092.50	18,466.70	9,735.00	80,849.20
1810 - C&LAP Fees	0.00	38,995.00	50,173.40	54,510.00	55,107.00	33,600.00	232,385.40
1820 - C&LAP DEC Contract	0.00	0.00	12,500.00	114,120.80	73,500.00	0.00	200,120.80
3000 - Book Sales	0.00	2,553.87	1,788.86	2,142.68	3,079.43	69.01	9,633.85
46030 - Interest - Money Market	0.00	178.30	225.19	2,808.81	2,590.56	21.81	5,624.67
48430 - Miscellaneous	0.00	0.00	4.40	0.00	0.00	0.00	4.40
Total Income	<u>0.00</u>	<u>95,112.67</u>	<u>109,582.35</u>	<u>221,739.79</u>	<u>188,632.69</u>	<u>47,003.82</u>	<u>662,071.32</u>
Cost of Goods Sold							
3800 - Diet '08	0.00	1,871.61	1,475.47	1,411.79	2,603.62	-1.08	7,361.41
Total COGS	<u>0.00</u>	<u>1,871.61</u>	<u>1,475.47</u>	<u>1,411.79</u>	<u>2,603.62</u>	<u>-1.08</u>	<u>7,361.41</u>
Gross Profit	<u>0.00</u>	<u>93,241.06</u>	<u>108,106.88</u>	<u>220,328.00</u>	<u>186,029.07</u>	<u>47,004.90</u>	<u>654,709.91</u>
Expense							
10000 - Labor	0.00	0.00	12,618.61	19,164.53	18,172.29	4,676.13	54,631.56
11000 - Labor - C&LAP	0.00	0.00	9,608.47	6,982.37	14,085.46	5,073.02	35,749.32
1450 - Conference Expenses	0.00	27,521.09	20,949.05	22,218.46	24,895.17	0.00	95,583.77
1850 - C&LAP Expense	0.00	29,414.06	30,369.16	134,772.82	110,012.62	10,568.58	315,137.24
2035 - Scholarship Fund	0.00	0.00	0.00	5,000.00	7,500.00	0.00	12,500.00
86000 - Operations	0.00	10,870.16	12,378.52	16,245.70	12,959.54	2,219.63	54,673.55
88000 - Professional Service Fees	0.00	10,800.00	0.00	0.00	0.00	0.00	10,800.00
Total Expense	<u>0.00</u>	<u>78,605.31</u>	<u>85,923.81</u>	<u>204,383.88</u>	<u>187,625.08</u>	<u>22,537.36</u>	<u>579,075.44</u>
Net Income	<u>0.00</u>	<u>14,635.75</u>	<u>22,183.07</u>	<u>16,944.12</u>	<u>-1,596.01</u>	<u>24,467.54</u>	<u>75,634.47</u>